4Daptive

A data management and analytic insight platform

that organizes facility data to improve asset performance and enable decision making

CATEGORY: COMMERCIAL SERVICE

CONTACT





1500 Sansome Street San Francisco, CA 94111 415.288.0888

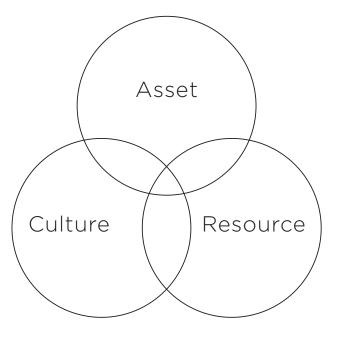
Primary Contact: Signo Uddenberg Manager, Innovation Studio uddenberg@mkthink.com | 415.288.3389

MKThink is the IDEAS company for the built environment. We integrate expertise in Strategy, Architecture, and Innovation to achieve alignment between the built environment and human performance. We do this as an interdisciplinary team of consultants, professionals, and entrepreneurs. Our end-goal is to create healthful and high-performance places for high-performance people.

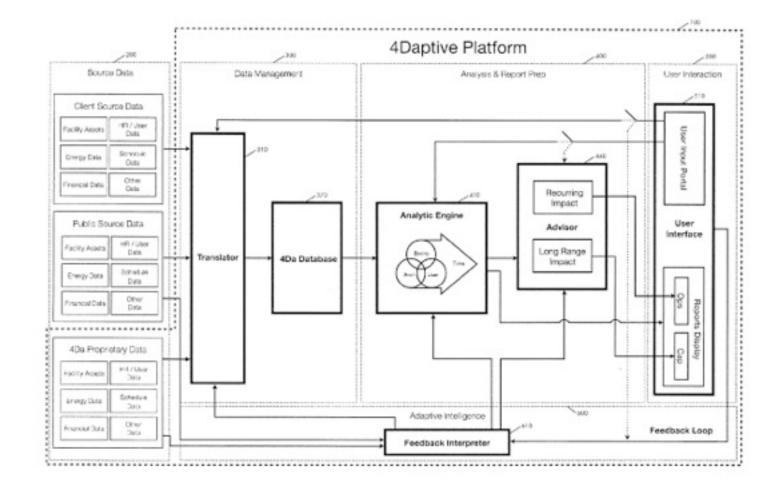
TEAM

Project Team:

Mark Miller, Founder, CEO MKThink + RoundhouseOne Rachel Posman, Program Manager, RoundhouseOne Signo Uddenberg, Manager, Innovation Studio Hadar Wissotzky, CTO, RoundhouseOne Nate Goore, Director, Strategy Studio Doug Humphreys, VP, Consulting



A-C-R DATA MANAGEMENT (ABOVE) AND PROCESS PATENT (RIGHT) 4Daptive platform allows integration and analysis of multidimensional facility data in order to locate inefficiencies and enable facility decision making.



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INTENDED USE

CHALLENGE: Business leaders managing built asset/facilities portfolios often make mission-critical decisions using: 1) no data, 2) the wrong data, or 3) inaccurate data. How can we improve data-driven decision making and also support healthy spaces where high performance organizations can achieve business goals with fewer resources?

APPROACH: Create on-demand cloud-based technology to extract, standardize, validate, correlate, enhance, and communicate data related to multi-dimensional enterprise decision making.

RESULT: 4Daptive is a cloud-based data management platform that synthesizes building, user, and environmental data to help diagnose operational and spatial inefficiencies and optimize ROI for built environment capital expenditures.

DELIVERY

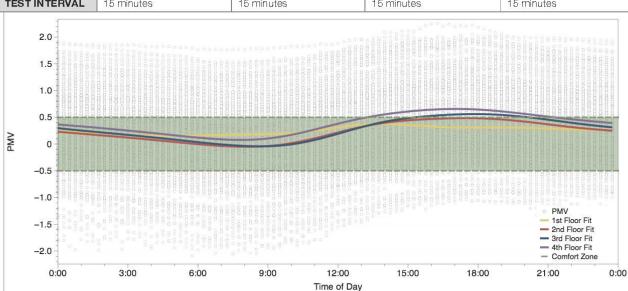
4Daptive is a proprietary software that is distributed to our clients via cloud computing. The patented analytic engine applies multi-dimensional logic to fixed Asset, Cultural and Environmental variables to achieve full picture analytics to ensure that decisions aren't made in silos. Data is then analyzed with a findings generation application that creates insight to allow domain experts to make informed, actionable decisions related to quality, quantity and operational change.

Final findings are then delivered in a data card format (pictured at right, and on following page) that yields in-depth information about where the sensors where placed, testing period, time interval of the testing, and other relevant information that paints a complete picture of environmental conditions over time.

CONFIDENTIAL

| CLIENT | Project Example | | | | | | | | SHEET# | R.27 | | |
|---|-----------------|------------------|------|-------|------|-------|-------|-----------------|--------|------|---------------|---------|
| PROJECT | (Clie | (Client Address) | | | | | | | | | | H.2/ |
| CHART Predicted Mean Vote of All Floors | | | | | | | | DATE - ORIGINAL | 8/8/13 | | | |
| CHART | Pre | aicte | d Me | an vo | ne o | I AII | Floor | 5 | | | DATE - UPDATE | 9/13/13 |
| DIMENSIONS | 1d | 1 | 2d | | 3d | | T | 1 | ٧ | | PREPARED BY | BW |

| DATA INPUTS | | | | | | | |
|---------------|---------------------------|---------------------------|---------------------------|---------------------------|--|--|--|
| | 1 st FLOOR | 2 nd FLOOR | 3rd FLOOR | 4th FLOOR | | | |
| ATTRIBUTE | Predicted Mean Vote | Predicted Mean Vote | Predicted Mean Vote | Predicted Mean Vote | | | |
| MEAS. DEVICE | Therm, RH, Blk Glb Therm | | | |
| TEST LOCATION | Center, hung from ceiling | | | |
| TEST DURATION | 6/27/13 - 8/30/2013 | 6/27/13 - 8/30/2013 | 6/27/13 - 8/30/2013 | 6/27/13 - 8/30/2013 | | | |
| TEST INTERVAL | 15 minutes | 15 minutes | 15 minutes | 15 minutes | | | |



| DATA OUTPUTS | | | | | | | |
|--------------|-----------------------|-----------------------|-----------------------|-----------|-------------------|------------|---|
| STAT | 1 st FLOOR | 2 nd FLOOR | 3 rd FLOOR | 4th FLOOR | OVERALL STATS | STAT DELTA | MAX DELTA FROM INDEX THRESHOLD (-0.5, 0.5) |
| MAX | 1.77 | 2.05 | 1.98 | 2.26 | 2.26 (4th Floor) | 0.49 | 1.76 (4th Floor) |
| MIN | -1.35 | -1.73 | -2.05 | -2.09 | -2.09 (4th Floor) | 0.74 | 1.59 (4th Floor) |
| AVE | 0.25 | 0.23 | 0.27 | 0.37 | 0.28 | 0.14 | N/A (avg's w/in zone) |
| RANGE | 3.11 | 3.77 | 4.03 | 4.34 | 3.81 | 1.23 | N/A |
| STDEV | 0.63 | 0.73 | 0.78 | 0.82 | 0.74 | 0.19 | N/A |

ANALYST FINDINGS

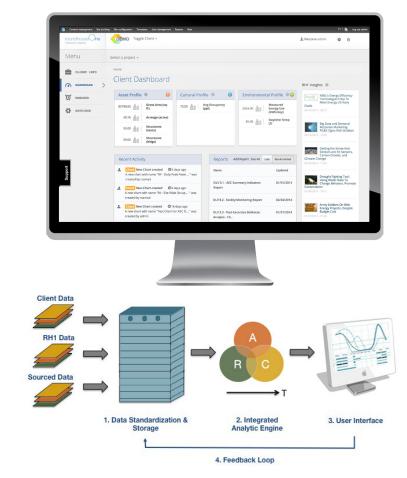
Predicted mean vote (PMV) is an index that predicts the average indoor comfort level based on the ASHRAE thermal sensation scale. 0 is perfect comfort, +1 is slightly warm, -1 is slightly cool, +2 is warm, -2 is cool, +3 is hot, -3 is cold, and -0.5 to 0.5 represents the comfort zone.

The 1st floor was within the comfort zone 53% of the time, the 2nd floor was within it 49% of the time, the 3nd floor was within it 50% of the time, and the 4th floor was within it 39% of the time. (Note that these percentages refer to the specific data points, not the regression fit line in the chart)

The 1st floor was the most comfortable and had the least variation in comfort level. The 4th floor was the least comfortable and had the greatest variation in comfort level. Each floor was most comfortable during the morning and least comfortable during the early evening.

powered by 4Daptive | Task 1.1 Discovery Report: Initial Findings | 1500 SANSOME ST SAN FRANCISCO CA 94111

MKTHINK



DATA COMPRESSION AND ANALYSIS 4Daptive captures, validates, and organizes data from a variety of sources to provide full picture analytics. The UI (top) manages facility data, analytics, and findings, providing our clients with the spatial intelligence data they need to manage the life cycle of their facilities. The Feedback Loop ensures that the smart data platform is continuously improving.

ENVIRONMENTALRESPONSIBILITY

Understanding existing assets is the first step towards creating a sustainable environment. For many institutions, starting from the ground-up is not an option, whether due to budgetary, temporal, or environmental constraints.

4Daptive allows users to create a repository of asset information, including capacity, condition, resources, and cultural implications (whether or not the built environment supports institutional mission and vision). This information informs the design process, which ranges from reconfiguring existing space to buying and renovating old property to generating new construction.

4Daptive

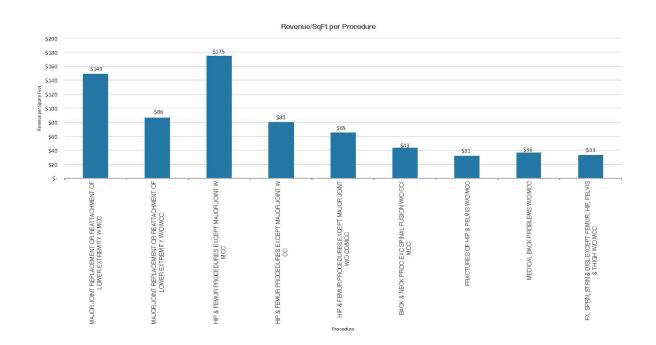
Hillbrook School 300 MARCHMONT DR LOS GATOS, CA 95032 SANTA CLARA Site Address Client SCHOOL, PRE-K - 8 Use Type SCHOOL, PRE-K - 8
Site Microclimate DRY SUMMER SUB-TROPICAL R.O POSITION 37.22759 N 121.9542 W Coordinates 412 ft MSL Elevation 585.882 ft² Site Area Green Space 210,900 ft² Dist. to City 12.2 miles (SJ) Dist. to Transit 0.7 miles (VTA) 29 (Car-dependent) Walkscore R.1 CLIMATE Mediterranean Climate Type 75 °F Average High Average Low 50 °F KCALOSGA59 Average Humidity Distance 0.4 miles R.2 MATERIAL CONSUMED R.4 AIR CONSUMED R.6 WATER CONSUMED Local Air Quality Index 30.8 Teaching Supplies Annual Avg/day Local NO2 Levels 8.85 ppb Admin Supplies Cumulative Use Local SO2 Levels 0.49 ppb R.5 AIR GENERATED R.3 MATERIAL GENERATED R.7 WATER GENERATED Avg Annual Rainfall 22.6" Heating Degree Days (65) 2688 Standard Waste Max Annual Rainfall 51.8" (1909) Toxic Waste Cooling Degree Days (65) 568 Min Annual Rainfall 9.50" (2007) R.8 ENERGY Total Energy Use 303.7 MWh Peak Power 129 kW 330/year Days of Sun Insolation / yr 1.8 MWh/m² Wind Resource 0.20 MWh/m² Grid Tied Yes 27% NG Grid Power Mix 21% Nuclear 19% Renewable SOURCES Client Data BUILDING PLANS Project No. 470 RH1 Data 09.20.13 Public Data WUNDERGROUND, WALKSCORE, EPA, GOOGLE powered by 4Daptive | Instructional Space Assessment: Occupancy and Utilization | 1500 SANSOME ST SAN FRANCISCO CA 94111



Client STANFORD UNIVERSITY MEDICAL CENTER Project STANFORD UNIVERSITY MEDICAL CENTER BY RP

Revenue/SqFt Per Procedure: Orthopedics

| DATA INPUTS | Revenue | Procedure |
|---------------|---|------------------------------------|
| ATTRIBUTE | Revenue Per SqFt | Procedure Type |
| DATA SOURCE | Medicare Provider Analysis and Review (MEDPAR) inpatient data | SUMC Ambulatory Clinics |
| TEST LOCATION | 300 Pasteur Dr. Stanford, CA 94305 | 300 Pasteur Dr. Stanford, CA 94305 |
| TEST PERIOD | FY2011 | FY2011 |



| OUTPUT STATS | Revenue Per SqFt | Procedure |
|--------------|------------------|---|
| MAXIMUM | \$175 | Hip & Femur Procedures Except Major Joint WCC |
| MINIMUM | \$31 | Fractures of Hip & Pelvis w/o MCC |
| RANGE | \$144 | N/A |
| AVERAGE | \$77.70 | N/A |
| MEDIAN | \$65.41 | N/A |

ANALYST FINDINGS

Revenue per square feet varies widely by procedure. Procedure type and payor type is both affect revenue per square foot. Highest earning procedure is over 5x income of lowest on per square foot basis.

> Phase ASSESSMENT Date 10.31.13

Two additional sample resource cards, generated

with 4Daptive.